



**Live
Well
For
Less**

Sainsbury's

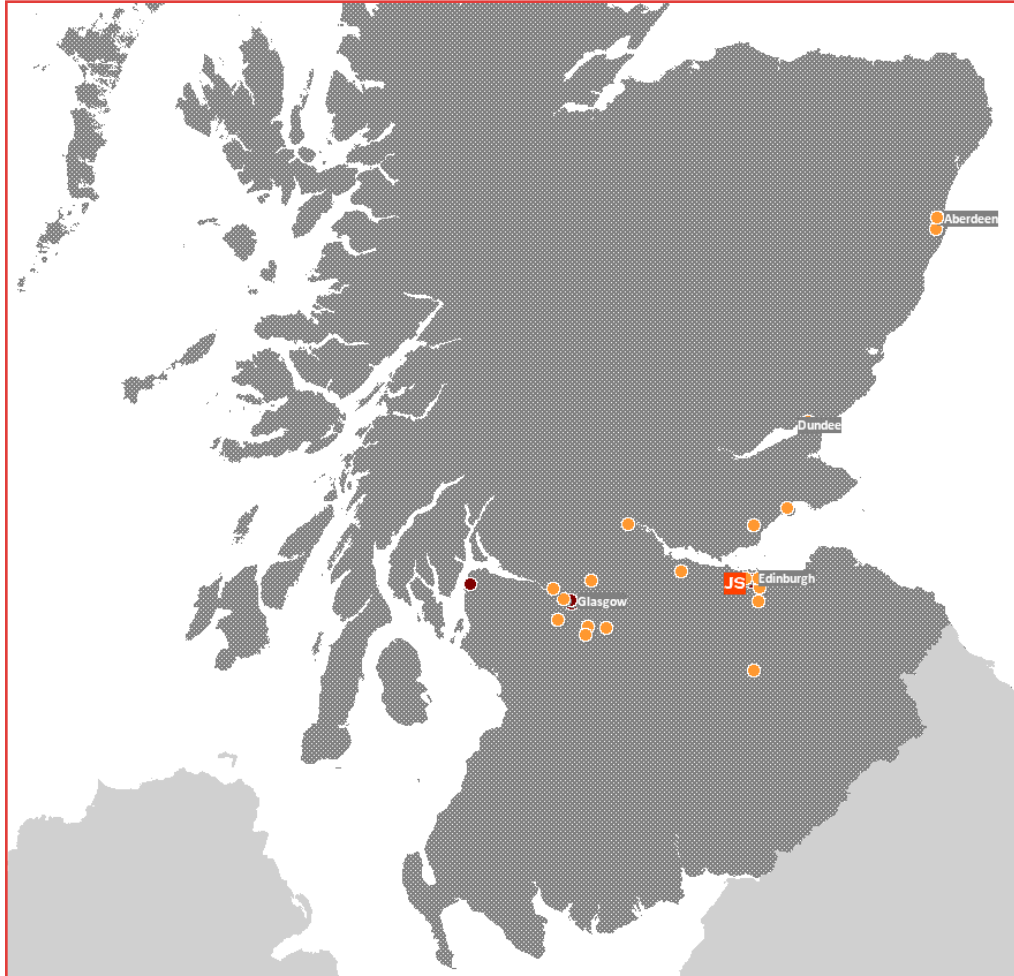
Sainsbury's

Bringing Business to Scotland

Chris Templeman
Head of Property Development
27th October 2011

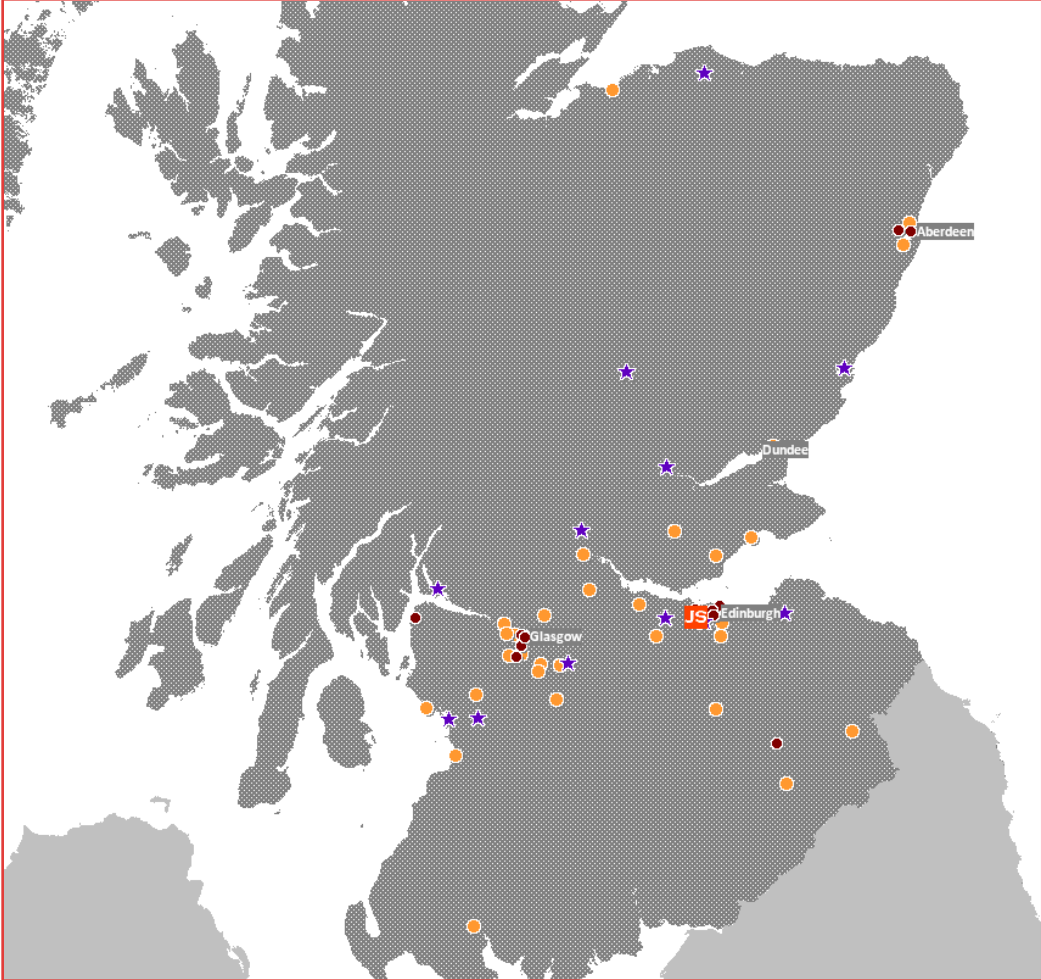


Sainsbury's in Scotland 2007



-  Supermarkets
-  Locals
-  Sainsbury's Bank

Sainsbury's in Scotland 2011



- ★ Proposed Stores
- Supermarkets
- Locals
- JS** Sainsbury's Bank

Bringing Business to Scotland



- 33 Supermarkets
- 23 Sainsbury's Locals
- Sainsbury's Bank HQ
- Langlands Distribution Depot
- Murrayfield Food College
- Scotland Buying Unit

Bringing Jobs to Scotland



- 7,500 in-store colleagues
- 800 colleagues through Murrayfield Food College
- Gold Accreditation in Investors in People

Bringing Scotland to Customers

- More than 140 Scottish suppliers
- Sourcing £600m worth of Scottish products including:
 - 18m litres of Scottish milk
 - 28k tonnes of Scottish beef
 - £15m of Scottish fish
- Scotland Food & Drink: Supplier Development Programme



Scotland: A Retailer's Perspective on Future Prospects

- A competitive UK marketplace
- Rates, Levies and Regulations
- Planning & Development





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