

# Scottish Property Federation

Part of the British Property Federation

"Since our establishment in Scotland we have given the commercial property industry an identity and successfully raised its profile among leading politicians at all levels of government.

We made a direct impact on the industry's opposition to the planning gain supplement (using our UK links), raised major concerns with developer contribution policies, promoted and facilitated industry-government dialogue on planning reform (including stakeholders at senior Ministerial level, industry, central government, local authority), successfully lobbied for reduced recommended higher energy standards for 2010, supported business rates reductions for energy efficiency improvements, engaged the Scottish Government Regulatory Review Group with the disparities between Scottish and UK non-domestic EPCs and proposed key areas of property law reform, such as ending the cap on long residential leases and addressing CPO powers.

We have worked tirelessly to bring key central government, local authority, agency and industry bodies together to identify policies to support development proposals in the aftermath of the credit crunch."

**David Melhuish**  
Director, SPF.

## To sustain and promote the interests of all those who own and invest in property in Scotland.

### Who we are

The Scottish Property Federation is a corporate membership organisation and is the Scottish arm of the British Property Federation. We are devoted to representing the interests of all those involved in property ownership and investment.

### Why you need us

Legislation and regulation have a major impact on the effectiveness of the commercial property industry, its profitability and the contribution it makes to economic growth and prosperity. We feel it is vital for decision makers in central and local government to realise the effect of their decisions for our industry.

To convey this message effectively we need a strong voice for the commercial property industry in Scotland with good links to key decision makers. SPF is that voice.

### What we do

#### Influencing Government

We have excellent working relationships with the Scottish Government and other regulatory bodies that affect the property industry. We are consulted by these bodies and work with them to influence legislation, regulations and policies that are helpful to the industry and to improve or change those that are not.

Because our membership represents the full diversity of the property industry - property developers and owners, institutions, fund managers, investment banks and the professional firms that support the industry - we are able to provide the knowledge and expertise needed by legislators and regulators, as well as excellent opportunities for networking.

#### Events

Throughout the year we organise and support a series of networking events, conferences and seminars to allow you to come together with other key players in the industry to debate the issues of the day or improve your business contacts and opportunities.

**Join SPF to raise your profile and protect your business**



**SCOTTISH PROPERTY  
FEDERATION**

## Why Join us? - 15 Good reasons!

- 1 We are the only trade association dedicated to representing the interests of all those who own and invest in Scottish commercial property.
- 2 We have a presence at the UK and European levels of government through being an integral part of the British Property Federation which is itself a core member of the European Property Federation.
- 3 We are successfully raising the profile of the commercial property industry in Scotland and the rest of the UK.
- 4 We have an established, excellent reputation with government, who regularly consult us on policy, statutory and regulatory matters relating to the industry.
- 5 We achieve changes to government proposals that benefit your bottom line.
- 6 We provide a conduit for your views to government and for government to the industry.
- 7 We produce a detailed monthly publication of views on key issues affecting the industry.
- 8 We keep you up to date with the things that government, parliament and other regulatory bodies are doing that may impact on your business with concise weekly email alerts.
- 9 Membership raises your profile in the British and Scottish property industry.
- 10 We offer you the opportunity to demonstrate you are a responsible member of the property industry, keen to play a part in policy making for the sector and willing to embrace best practice.
- 11 We directly commission or collaborate on informative and authoritative research on the industry that has provided for the first time a benchmark of our contribution to the Scottish economy.
- 12 We provide plenty of opportunities for you to meet and network with other players in the property industry.
- 13 We save you the expense of attempting to do your own government/parliamentary lobbying.
- 14 Membership includes BPF membership and starts from as little as £750 per annum based on your company size and type. No VAT is applied.
- 15 The more members we have, the more effective we can be at working on your behalf!



## Join Now!

If you would like to discuss membership and its benefits further then please do not hesitate to get in touch.

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Application forms are available on our website at: [www.scottishpropertyfederation.org.uk/why-join.html](http://www.scottishpropertyfederation.org.uk/why-join.html)