

# HOME ADVANTAGE

## The National Residential Investment Conference



### Programme

Chaired by Bill Hughes, Head of Real Assets, Legal & General Investment Management

**10:00 Registration and refreshments**

**10:30 Welcome and introduction**

Duncan Salvesen, Chair, BPF Residential Board

**10:35 Keynote: Finding scale in a world of complexity**

Joe Sarling, Associate Director, Nathaniel Lichfield & Partners

**11:00 Thought-provoker: When brownfield isn't enough**

Barney Stringer, Director, Quod

**11:20 Panel: The housing challenge**

Panel: Ruth Cadbury MP, Shadow Housing Minister

Mark Prisk MP, former Housing Minister

Sir Edward Lister, Chair, Homes and Communities Agency

David Thomas, Group Chief Executive, Barratt Developments

**12:20 Research: Unlocking the benefits and potential of build to rent**

Rory Brooke, Head of Economics Planning Division, Savills

Jacqui Daly, Director of Residential Research, Savills

**12:45 Keynote: The new team – I love it when a plan comes together**

Jules Pipe, Deputy Mayor for Planning, Regeneration and Skills, GLA

**13:10 Lunch**

**14:10 Panel: Learning from other assets**

Chair: Ian Marcus, Senior Consultant, Eastdil Secured

Panel: Paul Hadaway, Chief Executive Officer, Empiric Student Property

Ana Nekhamkin, Managing Director, Inhabit

Nick Sanderson, CEO, Audley

**15:10 Tete-a-tete: Cost engineering**

Mark Farmer, CEO, Cast Consultancy *in conversation with*

Russell Pedley, Director, Assael Architecture *and*

Lesley Roberts, Executive Development Director, Allsop Letting and Management

**15:40 Tea break**

**16:00 Panel: The different approaches to build to rent**

Chair: Sharon Quinlan, Managing Director, Real Estate London, Barclays

Panel: Johnny Caddick, Managing Director, Moda Living

Lesley Chen Davison, Portfolio & Corporate Finance Executive, Delancey

Mark Allnutt, Managing Director, Investments, Greystar

David Cowans, CEO, Places for People

**17:00 Keynote**

Gavin Barwell MP, Housing and Planning Minister

**17:30 Drinks reception**

The residential dinner, for which tables and seats can be bought separately, will begin at 18:00

### Date

Tuesday 7 February 2017

10:30 - 18:00

### Venue

The Landmark London, 222  
Marylebone Road, London NW1 6JQ



**Gavin Barwell MP**

Housing and Planning  
Minister



**Ruth Cadbury MP**

Shadow Housing  
Minister



**Jules Pipe CBE**

Deputy Mayor for  
Planning, Greater  
London Authority



**Sir Edward Lister**

Chairman, Homes and  
Communities Agency



**Jacqui Daly**

Director, Residential  
Research, Savills



**Bill Hughes**

Head of Real  
Assets, Legal &  
General Investment  
Management



**Ian Marcus**

Senior Consultant,  
Eastdil Secured

# Delegate list: BPF Residential Conference 2017



Abbeystead Developments	Director	Child Graddon Lewis	Director	Grosvenor	Project Director
Abbeystead Developments	Fellow Director	Clearbell Capital	Analyst - Private Equity	Hammerson	Development Manager
Adderstone Group	Chairman		Real Estate	Hampshire & Regional	
Addleshaw Goddard	Partner	Colliers International	Director	Property Group	Owner and CEO
Addleshaw Goddard	Partner, Head of Planning	Community Build		Hampshire & Regional	
Allsop	Assistant Surveyor	Partnership	Director	Property Group	Managing Director
Allsop	Residential Valuation	Connect		Herbert Smith Freehills	Partner
	Associate	Communications	Partner	Herbert Smith Freehills	Senior Associate
Allsop	Residential Valuation	Cording Real Estate Group	Head of Asset	Hermes Real Estate	
	Partner		Management and Property	Investment Management	Deputy Fund Manager
Allsop	Residential Valuation		Management	HM Treasury	Senior Policy Advisor
	Partner	Cording Real Estate Group	Head of PRS	HMRC	Head of Stamp Taxes Policy
Allsop	Residential Valuation	Cording Real Estate Group	Business Development	Hoare Lea	Partner
	Partner		Manager	Hogan Lovells	Head of Planning team
Allsop	Commercial Investment -	Countryside	CFO	Hogan Lovells	Senior Planning PSL
	National Build to	Countryside	Investment Director Vista	Hogan Lovells	Partner
	Rent Partner		Residential Real Estate Fund	Hogan Lovells	Partner
Allsop	Residential Investment	CREFC Europe	Chief Executive	Howard de Walden Estates	Chairman
	and Development Build to	Crisis	Head of Policy and	IRPM	Chief Executive Officer
	Rent Partner		Campaigns	JLL	Head of Investment
Allsop	Residential Investment	Cushman & Wakefield	Head of Residential	JLL	Director
	and Development Partner		Development &	JLL	Director
			Investment	JLL	Head of UK Capital Markets
Allsop Letting and	Managing Director	DAC Beachcroft	Partner	JLT Specialty	Real Estate Insurance
Management		DAC Beachcroft	Partner		Associate
Alvarez & Marsal		DCLG	Senior Policy Advisor	Laing O'Rourke	Accommodation Sector
Tax and UK	Managing Director	DCLG	Civil Servant		Leader (Europe)
Annington	Chief Executive Officer	DCLG	Civil Servant	Land Securities	Chief Executive
ARLA	Managing Director	Dechert	Counsel (Real Estate)	LaSalle Investment	
ARMA	Chief Executive Officer	Dechert	Associate	Management	Director
ARMA	Chief Operating Officer	Dechert	Associate	LaSalle Investment	
Ashurst	Partner, Real Estate	Deloitte Real Estate	Director	Management	Associate Director
Ashurst	Senior Associate	Deloitte Real Estate	Assistant Director	Lendlease	Head of Residential
Ashurst	Senior Associate	Dorington	Residential Investment	Lendlease	Managing Director
Ashurst	Partner, Head of Real	Dorington	Director		Property Europe
	Estate Development	Dorington	Asset Manager		Director
Ashurst	Partner, Real Estate	Dorington	Investment	LKP	
Atlas Residential	Managing Director	Dorington	Director	Lloyds Bank	Head of Developers
Barberry Group	Company Director	Essential Living	COO	Lloyds Bank	Relationship Director
Barclays	Relationship Director	Estates Gazette	Reporter	London First	Programme Director
Barclays	Director	Evenbrook	Director	LSL Corporate	
Barclays	Director - Structured	Family Mosaic	Chief Executive	Client Department	Director & Head of PRS
	Finance	First Base	Director	Macfarlanes	Senior Counsel
Barclays	Director	Foundation Real Estate	Principal	Mainstay Group	Technical Director
Barton Willmore	Senior Partner	FTI Consulting	Managing Director,	Mainstay Group	Director
Barton Willmore	Business Development		Corporate Finance	Mainstay Group	Head of Acquisitions
	Director	Gerald Eve	Senior Surveyor	Mill Group	Investment Management
BDO	Tax Partner	Gerald Eve	Partner		Operations
Berwin Leighton Paisner	Partner	Go Native	Founder & CEO	Mills & Reeve	Partner
BlackRock	Director - Real Estate	Go Native	Portfolio Development	Moorfield	Chief Investment Officer
Blackstock	Managing Director		Director	MSCI	Vice President
BMO Real Estate Partners	Business Development	Go Native	Portfolio Development	Murapol Group	Director
	Manager		Analyst	Murapol Group	Director
Boodle Hatfield	Partner	Go Native	Senior Portfolio Analyst	Nabarro	Partner
Boodle Hatfield	Partner	Grainger	Director Transactions &	NLA	Head of Policy, Public
BPF	Chief Executive		Special Projects		Affairs and Research
Brookgate	Group Finance Director	Grainger	Development Director	NEAT Developments	Director
Burges Salmon	Senior Associate	Grainger	Director of Property and	Norton Rose Fulbright	Global Head of Real Estate
Burges Salmon	Partner		Asset Management	Norton Rose Fulbright	Senior Associate
Callison RTKL	Director	Grainger	Director - PRS	Norton Rose Fulbright	Partner, Head of Planning
CBRE	Senior Director	Grainger	Development Director -	Osborne Clarke	Partner
CBRE	Executive Director		Strategic Land	Osborne Clarke	Partner
	Valuation Advisory	Greater London Authority	Housing Policy Manager	Osborne Clarke	Partner
CBRE	Associate Director	Greystar	Development Director	Osborne Clarke	Partner
CBRE	Director - National	Grid Property	Director	Osborne Clarke	Senior Associate
	Residential Investment &	Grosvenor	Director of Development,	Oxford Properties	Executive Vice President
	Development		Urban Neighbourhoods	PATRIZIA UK	Investment Executive
Cedrela	Managing Director	Grosvenor	Director of Development	PATRIZIA UK	Director Asset Management

PATRIZIA UK	Head of Portfolio Management	Roomservice by CORT Royal Bank of Scotland	Head of Residential Head of Private Rented Sector	Trowers & Hamlins Turley TwoBlue	Partner Managing Director
PATRIZIA UK	Head of Developments	Royal Bank of Scotland	Senior Director	Communications	Consultant
PATRIZIA UK	Head of Finance	RSA Insurance Group	Real Estate Underwriter	UKAA	Chief Executive
PATRIZIA UK	Business Development Manager	RSM UK	Associate Director	Unipol	Chief Executive
Pegasi Management Company	Property Director	Sanne Group	Head of Real Estate	Unipol	National Codes Administrator
PEX Software	Managing Director	Savills	Director - Housing	University of Sheffield	Professor Emeritus of Town and Regional Planning
Pinsent Masons	Partner, Head of Planning and Environment	SEGRO	Chief Executive Officer		
Pinsent Masons	Partner	Select Property Group	Chief Financial Officer		
Places for People	Fund Director	Sheridan Development Management	Director	University of York	Senior Research Fellow
Property Investor's Blog	Editor	Snapdragon Consulting	Head of Business Development	University of York	Research Fellow
RealService	Founder & Managing Director	Soho	Managing Director	Valuation Office Agency	PRS Stakeholder Lead
		Soho Housing Association		Wells Fargo	Deputy Head of UK division - Head of Origination
RLA	Chairman	Standard Life Investments	Chief Executive	Wells Fargo	Director
RLA	Policy and Communications Manager	The Fiscal Incentives Group	Fund Manager	Willis Towers Watson	Divisional Director
RLA	Property Solicitor and Mediator	The Hyde Group	Director		
RLA	PRS Consultant	The William Pears Group	Non Executive Director		
Respublica	Policy and Projects Manager	The William Pears Group	Acquisitions Surveyor		
Richborough Estates	Director	The William Pears Group	Acquisitions Surveyor		
RICS	UK Residential Associate Director	Thomas & Adamson	Client Relationship Manager		
Ringley Group	Managing Director and Owner	Touchstone	Director		
Ringley Group	Non Executive Director	Trowers & Hamlins	Partner		

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## Companies who are hosting tables at Residential Dinner 2017

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Allsop	Dorrington	Pinsent Masons
Annington	Evenbrook	Residential Land
Barclays	Forsters	Savills
Barton Willmore	Grainger	The William Pears Group
Berwin Leighton Paisner	Grosvenor	Touchstone
BLP Insurance	JLL	Trowers & Hamlins
Cast	Marsh	Wedlake Bell
CBRE	Murapol Group	Winckworth Sherwood
CBRE	Norton Rose Fulbright	
CMS Cameron McKenna	PATRIZIA UK	